

Message Text

UNCLASSIFIED

PAGE 01 LIMA 02110 141952Z

21

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 141805Z MAR 75
FM AMEMBASSY LIMA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4308

UNCLAS LIMA 2110

E.O. 11652: N/A
TAGS: BEXP, PE
SUBJ: SPECIAL TRADE OPPORTUNITY - POLICE PATROL VEHICLES

1. ON BEHALF OF INTERIOR MINISTER RICHTER, THE
AMBASSADOR HAS BEEN PERSONALLY ASKED BY GENERAL GASTON
ZAPATA, THE HEAD OF THE GUARDIA CIVIL (THE COUNTRY WIDE UNIFORMED
POLICE), FOR ASSISTANCE IN
CONTACTING U.S. FIRMS WILLING TO
SUPPLY ONE HUNDRED (100) POLICE PATROL CARS. MOST OF THE EXISTING
PATROL CARS HAVE BEEN ASSEMBLED AT THE LOCAL CHRYSLER PLANT IN
LIMA. WE DO NOT KNOW WHY GOP DOES NOT APPROACH LOCAL CHRYSLER
PLANT BUT IT MAY BE POLICE DESIRE MODELS SPECIFICALLY MANUFACTURED
FOR POLICE USE OR IT MAY BE PRICE PROBLEMS. GENERAL ZAPATA DID
MAKE CLEAR, HOWEVER, THAT GUARDIA CIVIL DOES NOT REPEAT NOT
WISH PAY LOCAL DEALERS' COMMISSION AND WOULD LIKE TO DEAL
DIRECTLY WITH MANUFACTURER TO GET BEST POSSIBLE PRICE.

2. IN ANY CASE, THIS IS EXCELLENT OPPORTUNITY U. S. AUTO
MANUFACTURERS GIVEN CURRENT DEPRESSED LEVEL OF U.S. PRODUCTION.

3. IN VIEW HIGH LEVEL REQUEST DIRECTLY TO AMBASSADOR, WOULD
APPRECIATE APPROPRIATE HIGH LEVEL PRIORITY ATTENTION TO THIS
REQUEST. EMBASSY SHOULD BE KEPT INFORMED OF FIRMS CONTACTED
AND THOSE WHICH EXPRESS INTEREST.

PERSON TO BE CONTACTED IS:

SEÑOR TENIENTE GENERAL GC
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PAGE 02 LIMA 02110 141952Z

GASTON ZAPATA DE LA FLOR

DIRECTOR GENERAL DE LA GUARDIA CIVIL DEL PERU
MINISTERIO DEL INTERIOR
LIMA, PERU.
DEAN

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NNN

Message Attributes

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